## **Crestron Flex Deployment Guide**

for Microsoft Teams° | Skype° for Business



### Step 1: What is the system complexity?

	Less Complex (5% of installs)	More Complex (55% of installs)	Very Complex (35% of installs)
Microsoft Teams	<ul> <li>Chat and meetings only</li> <li>Fully cloud Office 365<sup>®</sup></li> </ul>	<ul> <li>Chat, meetings, cloud voice</li> <li>Fully cloud Office 365</li> </ul>	<ul><li>Chat, meetings, hybrid voice</li><li>Hybrid Office 365</li></ul>
Skype for Business	<ul> <li>Chat and meetings only</li> <li>Fully on-prem or fully cloud</li> </ul>	<ul> <li>Chat, meetings, voice</li> <li>Fully on-prem or fully cloud</li> <li>SfB voice</li> </ul>	<ul> <li>Chat, meetings, voice integration</li> <li>Hybrid on-prem and cloud office</li> <li>Hybrid SfB + legacy voice</li> </ul>
Requirement	Minimal integration help. <b>A trained dealer in coordination</b> with an IT department.	Assistance integrating more complex tasks. <b>Crestron requires a qualified</b> <b>Microsoft system integrator.</b>	Extensive assistance integrating Crestron Flex into their infrastructure. <b>Crestron requires a Microsoft system</b> <b>Integrator in addition to qualified</b> <b>in-house IT professionals.</b>

\*Note: There will be heavy IT integration for Microsoft Teams systems. Dealers need to be engaged in communication with the end user's IT department.

### Step 2: What is the network complexity?

	Less Complex (5% of installs)	More Complex (55% of installs)	Very Complex (40% of installs)
Corporate Network	<ul> <li>Single office</li> <li>Less than 10 video systems</li> <li>Less than 50 phones</li> </ul>	<ul> <li>More than one office location</li> <li>Less than 50 video systems</li> <li>Less than 500 phones</li> </ul>	<ul> <li>Many offices globally</li> <li>Hundreds of video systems</li> <li>Thousands of phones</li> </ul>
Management Infrastructure	<ul> <li>No Microsoft AD domains</li> <li>No device management</li> </ul>	<ul> <li>Single Microsoft AD domain</li> <li>Some remote device management via single platform</li> </ul>	<ul> <li>Multiple Microsoft AD domains</li> <li>Extensive remote device management across potentially many platforms</li> </ul>
Requirement	Minimal integration help. <b>A trained dealer in coordination</b> with an IT department.	Assistance integrating more complex tasks. <b>Crestron requires an in-house</b> <b>qualified IT and networking</b> <b>professional.</b>	Extensive assistance integrating Crestron Flex into their infrastructure. <b>Crestron requires a Microsoft system</b> <b>integrator in addition to qualified</b> <b>in-house IT professionals.</b>

\*Note: There will be heavy IT integration for Microsoft Teams systems. Dealers need to be engaged in communication with the end user's IT department.



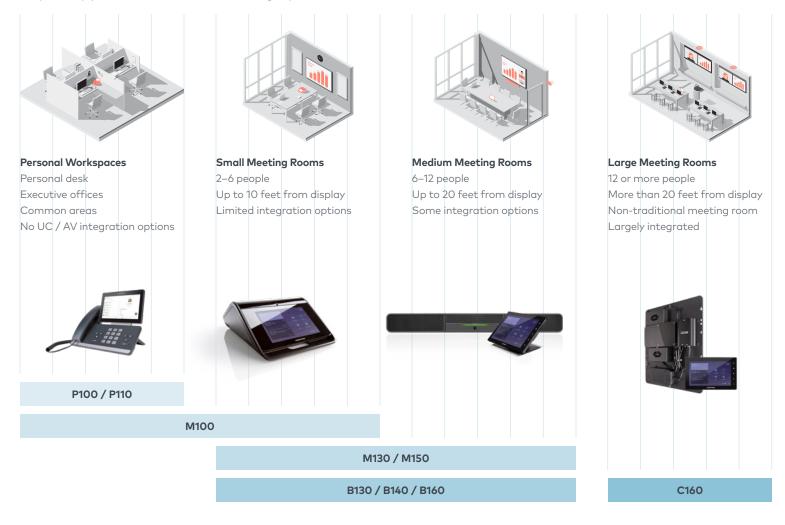
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### Which Crestron Flex system suits your needs?

Crestron Flex is the ideal solution for customers who wish to leverage their Microsoft voice and video environments. Or, put simply, to create a connected meeting experience.



Do your customers prefer having maximum audio pickup for voice, even in potentially noisy environments?

If yes, choose a tabletop solution such as the Crestron Flex M-Series.

Do your customers prefer having a totally clean tabletop with all of their equipment mounted on the wall?

If yes, choose a wall mount solution such as the Crestron Flex **B-Series**.

#### Do your customers want integrated spaces in addition to traditional mass deployed meeting rooms?

The Crestron Flex **C-Series** is an ideal choice for integrated spaces.

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